



Valvoline™

OUR HISTORY: VALVOLINE INC.

Valvoline Inc. (NYSE: VVV) is a leading worldwide marketer and supplier of premium branded lubricants and automotive services, with sales in more than 140 countries. Established in 1866, Valvoline's heritage spans over 150 years, during which it has developed powerful brand recognition across multiple product and service channels.



STORE NETWORK

In 2018, Valvoline acquired Great Canadian Oil Change, the third-largest quick-lube chain in Canada. Additionally, Valvoline acquired Oil Changers Inc. and Minit Lube. With over 100 stores, established brands, and a loyal customer base, Valvoline is well positioned for growth in Canada.



MADE IN CANADA

Since before 1980, Valvoline has manufactured and distributed high quality lubricant products from its facility in Mississauga, Ontario.

STORE DEVELOPMENT

Valvoline
(NYSE: VVV)

140+
COUNTRIES WHERE
VALVOLINE IS SOLD

6,700
EMPLOYEES
WORLDWIDE

\$2.3B
FY18
REVENUE



SITE & BUILDING CHARACTERISTICS

- Lot size of approximately 0.3+ acres
- Irregular lot shapes acceptable
- ~23' building height with distinctive tower feature
- 1670 to 2100 square foot building footprint
- Small footprint provides open sight lines to anchor tenants
- Adaptable to local architectural design requirements
- Parking for ~7 vehicles
- Premium signage package

SUSTAINABILITY

We are committed to be a socially responsible partner to the communities in which we live and work. Valvoline Great Canadian Oil Change demonstrates this commitment by creating and sustaining a growing business for all stakeholders.

ENVIRONMENTAL STEWARDSHIP

- 100% of materials generated from primary services are recycled
- No underground tanks
- No exhaust or paint services
- Minimal water & power usage

POSITIVE IMPACT ON OUR SURROUNDING COMMUNITY

- Not a contributor to site congestion
- Typically, less than 100 vehicles per day
- Minimal parking requirements
- Typical business hours are 8 am-7 pm
- No overnight vehicles
- Limited delivery schedule, no tractor-trailers
- No competition with anchors
- Preventive maintenance services offered (not repair)
- Drive-thru service with no appointments or “drop-offs”

PREFERRED SITE FEATURES

DEMOGRAPHICS

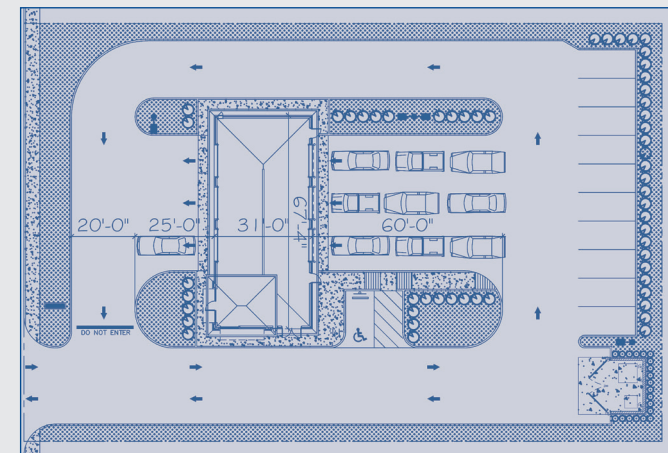
- ~20,000 households within a 7-minute drive time
- Traffic count of 20,000+ vehicles
- Above average household income
- Immediate proximity to nearby residential population

LOCATION

- High energy retail areas, power centres, anchored strip centres
- Pads on grocery-anchored shopping centres
- Corner locations at high traffic intersections
- High visibility from all directions of travel
- Freestanding building, direct access
- Land lease, purchase, or build-to-suit

ZONING

- Prefer properties zoned to permit our use
- Locations requiring variance or rezoning considered



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